

83%

	<u>Apr 23</u>	<u>To Date</u>	<u>Budget</u>	<u>\$ Remaining</u>	<u>% of Budget</u>
Income					
Interest Earned	0.00	3,137.76	2,000.00	-1,137.76	156.89%
Lodging Tax Collections	<u>5,570.58</u>	<u>237,851.55</u>	<u>165,000.00</u>	<u>-72,851.55</u>	<u>144.15%</u>
Total Income	<u>5,570.58</u>	<u>240,989.31</u>	<u>167,000.00</u>	<u>-73,989.31</u>	<u>144.31%</u>
Expense					
Marketing					
Strategic Plan/Brand Developmen	8,062.50	17,442.50		-17,442.50	100.0%
Community Grants	0.00	11,753.00	20,399.60	8,646.60	57.61%
Chamber of Commerce					
Buffalo	6,000.00	6,000.00	6,000.00	0.00	100.0%
Keycee	<u>0.00</u>	<u>5,000.00</u>	<u>5,000.00</u>	<u>0.00</u>	<u>100.0%</u>
Total Chamber of Commerce	<u>6,000.00</u>	<u>11,000.00</u>	<u>11,000.00</u>	<u>0.00</u>	<u>100.0%</u>
Advertising	39.00	28,354.22	30,000.00	1,645.78	94.51%
Billboards	<u>2,741.00</u>	<u>36,524.33</u>	<u>56,000.00</u>	<u>19,475.67</u>	<u>65.22%</u>
Total Marketing	<u>16,842.50</u>	<u>105,074.05</u>	<u>117,399.60</u>	<u>12,325.55</u>	<u>89.5%</u>
Operations					
Equipment	176.93	1,802.67		-1,802.67	100.0%
Conferences	0.00	5,415.76	5,000.00	-415.76	108.32%
Office Supplies	134.69	1,403.11	2,500.00	1,096.89	56.12%
Insurance	0.00	100.00	100.00	0.00	100.0%
Dues/Subscriptions/Partnerships	0.00	200.00	200.00	0.00	100.0%
JCTA Projects	2,500.00	2,500.00	23,200.00	20,700.00	10.78%
Operations - Other	<u>0.00</u>	<u>93.34</u>		<u>-93.34</u>	<u>100.0%</u>
Total Operations	<u>2,811.62</u>	<u>11,514.88</u>	<u>31,000.00</u>	<u>19,485.12</u>	<u>37.15%</u>
Staffing					
Staff/employees	0.00	4,872.57		-4,872.57	
Administration	<u>900.00</u>	<u>4,600.00</u>	<u>80,000.00</u>	<u>75,400.00</u>	<u>5.75%</u>
Total Staffing	<u>900.00</u>	<u>9,472.57</u>	<u>80,000.00</u>	<u>70,527.43</u>	<u>11.84%</u>
Total Expense	<u>20,554.12</u>	<u>126,061.50</u>	<u>228,399.60</u>	<u>102,338.10</u>	<u>55.19%</u>
	-14,983.54	114,927.81	-61,399.60	-176,327.41	
Grant income					
1% Funds	0.00	10,162.76	20,000.00	9,837.24	
Grant Expenditures					
1% visitor center					
Sub Contractor	0.00	8,209.88		-8,209.88	
1% visitor center - Other	<u>0.00</u>	<u>1,474.83</u>		<u>-1,474.83</u>	
Total 1% visitor center	<u>0.00</u>	<u>9,684.71</u>	<u>20,000.00</u>	<u>10,315.29</u>	